



Expand Your
Career

Internship – Sales Executive

About the Company:

It is a leading company in the world of international forwarders and logistic providers. With offices in Hong Kong, Shanghai, Shenzhen, Tokyo, Osaka and Bangkok, the company has consolidated its position in Asia as one of the leaders in its industry. Following recent events that have re-shaped the global economy, it created a joint venture with a renowned Brazilian logistics company specializing in supply management services and today we have offices in São Paulo, Campinas, Itajai and Santos. In addition to offices in Europe, Asia and Brazil, the group provides clients with access to a global network of agents satisfying all customer needs. The group offers a full range of logistics services including international shipments, customs clearance, warehousing, order preparation and distribution of goods to final receivers.

Job Description:

We are seeking a Freight Forwarding Sales Executive to develop the Asian Pacific market and account development promoting a multi modal freight forwarding and full logistics.

Responsibilities include:

- Selling full logistics service including: Air Freight / Sea Freight / Customs / Warehousing & Supply Chain
Generate own sales leads
- Compiling tenders
- Visiting customers
- Make calls into international companies operating in China using the internal database (and other channels) and identify plans for development in China
- Attend various networking events hosted by Chambers of Commerce, industry-specific organizations or government/investment zones to identify opportunities and build relationships with potential Clients

Your specialist for internships, language studies, study trips & business programs in China



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Required Experience, Skills and Attributes:

Experience and Skills

- Experience working within a sales position
- Highly motivated with an outgoing sales personality
- Ability to work under own initiative
- Ability to work under pressure and multi task
- Able to speak English with a full professional proficiency

To Apply:

Check our website www.route2china.ch and send your Resume to min.wang@route2china.ch

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